



We architect, supply, implement and manage IT.

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PDS AWARDED HEALTHCARE IT PRODUCT SUPPLIER AGREEMENT

Paragon Development Systems selected as IT supplier for Upper Midwest Supply Network

MILWAUKEE – December 8, 2011 – Paragon Development Systems, Inc. (PDS) announced today it has entered into a sole-source agreement with the Upper Midwest Consolidated Services Center, LLC (UMCSC). The UMCSC is a regional, member-owned VHA Supply Network of VHA Upper Midwest members and consists of 37 not-for-profit healthcare organizations representing more than \$3.6 billion in combined annual spend.

“Being awarded a contract of this magnitude by such a well respected group of healthcare organizations is a nice testament to PDS’s commitment and dedication to our clients. This contract will allow us to demonstrate the value we have provided to healthcare organizations over the past 20 years with a much broader market,” says Michael Grall, PDS Senior Vice President and COO.

“The UMCSC agreement is significant and visible throughout our entire organization,” says Craig Schiefelbein, PDS President and CEO. “We are committed to investing in the resources, both people and facilities, required to ensure maximum value is delivered.”

“The PDS value is derived from our culture of focusing on long-term partnerships with our clients by making them more efficient, reducing their total cost of ownership and allowing them to focus on their core business. Our technical expertise combined with our unique product services offering is what enables us to provide end-to-end solutions that aren’t typically available through mass resellers,” says Grall. “Today’s business climate demands technology partners to provide value beyond the products. Our proven healthcare experience, intellectual property and unique methodologies have positioned us to excel with the value-driven UMCSC members.”

About PDS

For more than 25 years, Paragon Development Systems, Inc. (PDS) has been providing Information Technology (IT) solutions for enterprise organizations. As a technology services company, PDS architects, supplies, implements and manages IT solutions that lower total cost, accelerate time-to-value for IT investments and improve end-user experience.

PDS has been assessed and approved by National Quality Assurance, USA, an accredited ISO 9000 auditor and has been recognized 6 times by the Milwaukee Journal Sentinel as one of the “100 Best Places to Work” in WI based on work environment, efficiency and overall culture.

About the UMCSC

The UMCSC is a regional, member-owned supply network of VHA Upper Midwest healthcare organizations located in 18 states. The members of the UMCSC focus on committing to centralized sourcing and contracting to achieve the best price and value along with shared business solutions.

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