



DVCM Readiness Workshop

2-Day, highly-collaborative workshop provides:

- A DVCM Guidance Map
- An Early-phase Architecture
- Project Portfolio
- Financial Summary and Business Justification

PDS's Dynamic Virtual Compute Model (DVCM) provides businesses with the tools to develop a strategy taking business applications and end user devices to the highest level of flexibility, manageability, access, performance and security.

Your team will benefit from a 2-day collaborative session exploring key concepts, design, business outcomes and best practices. After a series of discovery interviews, PDS will provide your organization an early-phase reference architecture, a DVCM Guidance Map, and financial summary — key elements for when preparing an executive level presentation.

READY TO GET STARTED?

Contact your PDS Account Director for pricing and scheduling. If new to PDS, call 800-966-6090 or, PDSpc.com/private-cloud-computing.aspx

Cost (\$)	Quantity	Unit Cost	2006	2007	2008	2009
One Time Costs						
Capital						
Del 2010 One-Off (PCC, WSP, SaaS)	50	\$3,736	\$17,240	\$0	\$0	\$0
Capital Total			\$17,240	\$0	\$0	\$0
Life Cycle Costs						
Description	2006	2007	2008	2009		
License Hardware - Depreciation	\$2,250	\$12,647	\$12,647	\$12,647	\$12,647	\$12,647
Cloud Clear (SaaS Support and Renewal)	\$0	\$87,200	\$87,200	\$87,200	\$87,200	\$87,200
Subs. Linux Support	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
Professional Services	\$32,000	\$0	\$0	\$0	\$0	\$0
Training	\$12,000	\$0	\$0	\$0	\$0	\$0
Life Cycle Total	\$48,250	\$103,727	\$103,727	\$103,727	\$103,727	\$103,727

Workshop Overview:

1. Engagement Kickoff

- Identification of key project team members
- Introduction of the delivery team, roles, and responsibilities
- Explanation of the expected deliverables
- Project timeline and scheduling
- Pre-workshop discovery

2. 2-Day Readiness Workshop

- Session 1: User Segmentation
- Session 2: Application Delivery
- Session 3: Enterprise Mobility
- Session 4: Asset Management
- Session 5: End-Point Security

3. Results Presentation

- Review/Summarize Discovery
- Document early-phase architecture
- Recommend Project Portfolio and Guidance Map
- High level financial requirements which can be used for business case development

